

Towns Conference

Project management and overcoming delivery challenges

















Agenda

- Introduction
- Summary of delivery challenges raised by Towns during PPM seminars
- Facing up to delivery challenges:
 - Schedule and cost
 - Risk and opportunity
 - Requirements and change
 - Governance, assurance and reporting
 - People, behaviour and leadership
- Interactive session / Q&A



Delivery challenges

Complexity,

number and diversity of projects

Developing plans at project and programme level

Performance monitoring and reporting

Spectrum of confidence in delivery teams

Maintaining focus on outcomes – clear plan on which projects to focus on first Understanding risks and their associated cost exposure. Managing mitigations effectively

Opportunities
management and value
engineering – will be
especially important
given the uncertain
economic and political
climate

from some to produce required deliverables, share resource; a culture of challenge / suspicion

Behaviours – reluctance

Developing a robust governance structure to aid with clear and effective decision making and issues escalation / support

Establishing the ethos and collaboration needed to create a single vision beyond individual projects / organisations

Resource

constraints – staff

turnover, budget,

reorganisation etc.



Schedule and Cost

Schedule:

- Performance measurement enabling decision making and issues management
- Does not need to be perfect identify what you don't know
- Drives behaviours
- Common reasons for delays:
- Insufficient time for key activities
- Internal and external dependencies
- Long lead items
- Risk and uncertainty

Cost:

- Establish a cost baseline and measure productivity against it
- Understand the project risk profile. Who owns the risks (project or contractor)?
- Cost increases due to uncontrolled scope creep, poor cost estimates, increasing material / labour costs etc.

Construction project critical paths tend to run through applying and obtaining statutory approvals, land agreements and long lead items



Risk

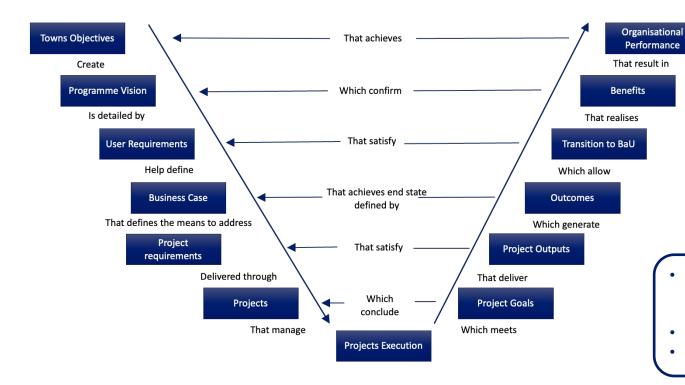
- Risks must inform delivery
- Iterative process
- Reputational risks
- Interface with wider organisation
- Risks from unvalidated assumptions
- Structured approach to risk reduction strategy (avoid, transfer, reduce and accept)
- Responsibility clear mitigations, owners due dates etc.
- Scale back, recast or even cancel to shore up delivery of higher priority projects
- Peer review risks attend review meetings for an 'external perspective'

Opportunities, Efficiency and Innovation:

- Value engineering look at alternative solutions (what is the 'low hanging fruit'?)
- Challenge requirements and standards
- Drive a culture of opportunity, innovation and efficiency internally and with contractors
- Allow teams time and space to be creative

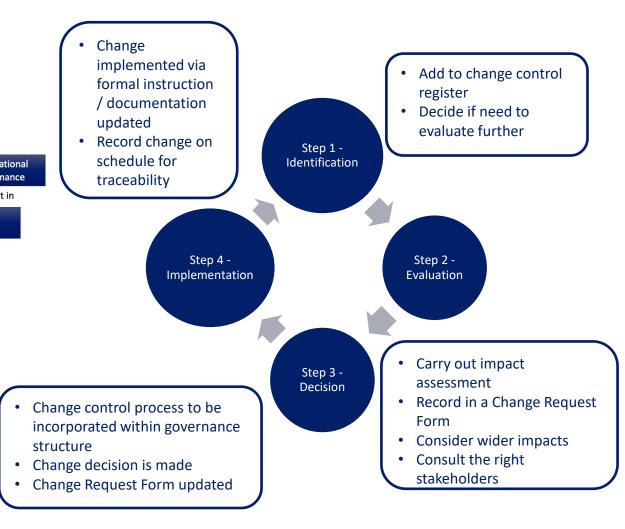


Requirements and Change



Requirements:

- Regularly review ensure benefits are on track to be delivered i.e. do they inform the baseline?
- Current fiscal climate how to decide what to do less of?
- Requirements can creep through cumulative change



Change:

- Changes controlled against established baseline
- Process embedded within BaU / established governance framework
- Change control can be a bottleneck if not established correctly



Governance, assurance and reporting

Governance:

- Necessary but has to work for you (being structured but also flexible)
- Using formal / informal channels
- Ultimately about providing confidence

Reporting:

- Clarify what is required by governance ensure reports drive the conversation you need
- Identify issues early and implement corrective action
- Use stakeholders to support the project

Assurance:

- Planning ahead (pre-emptive) aligning to governance
- Reactive / deep-dives as and when required
- Internal vs independent assurance





People, behaviour and leadership

"Prioritise people and behaviour"

"Behaviour matters more than process"

Clarity

Vision, aims, roles, responsibilities, requirements, boundaries

Communication

Helpful, open, honest, regular, proportionate

Collaboration

Invest to enhance performance and mitigate risks

Culture

Shared ways of working with lived out values



Any questions? Do any points particularly resonate with your own experiences?

Katie Hickman

07730 814 041

katie.hickman@nichols.uk.com

Chris Wingham

07730 814 041

christopher.wingham@nichols.uk.com